



# July CIDN

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## The CIDN Magazine

"Where the construction industry meets."

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Volume: 07

Date: 17/07/2017



[www.cidn.com.au](http://www.cidn.com.au)

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*Five reasons Owners can benefit from using Point Clouds.*

## Owners and Point Clouds

Continuing with my five reasons series concerning Point Clouds, I have prepared this short article outlining my top five arguments of how asset owners can benefit from using Point Clouds to monitor their assets and built infrastructure.

### 1. Better Understand your Asset.

A PCA scan can provide you with a better understanding of your assets or built infrastructure, via the process of creating a point cloud model. Scanning a large multi-story building can involve combining hundreds of individual scans and requires a physical walk-through and inspection of all areas, the crucial first step before any asset upgrade or initial stakeholder meeting.

### 2. Provide detailed information.

A PCA scan allows you to provide detailed information about the existing conditions of your asset to your consultant team and contractors to enable them to accurately design or quote the work.

Your Remote team can experience and contribute to your projects or asset management as if they were on site.

### 3. Monitor Changes.

A regular or yearly PCA asset scan will allow you to easily monitor changes and visually evaluate the condition of your assets, buildings, vehicles or infrastructure.

### 4. Remote teams.

With a PCA scan, your Remote team can experience and contribute to your projects or asset management as if they were on site. Allowing you to easily leverage the interstate and international capacity of your organisation and providing everyone with the opportunity to explore each of your assets via a virtual environment.

### 5. Differentiate yourself in the Market.

A PCA scan will show perspective tenants, facility managers and portfolio managers that you take the maintenance and quality of your assets seriously and help differentiate yourself in the market.



Full Name **Ms. Daniella Benton**

Company Aurora Marketing

Job Title Business Development Manager

Bio Efficiency, approachability and integrity are core traits that make Daniella an asset to Aurora Marketing and Childhood Australia. Daniella focuses her skills on forming excellent client relationships through consultative business development. She loves to learn about each client's business, forming an understanding that enables her to offer the perfect solution for their needs. At Aurora Marketing, Daniella specialises in small-to-medium businesses across a variety of sectors, helping them to achieve the best possible outcome in their submissions and proposals. Daniella also manages Childhood Australia's educational programs, benefiting from her experience coordinating training in parenting programs for practitioners, professionals, government and non-government organisations internationally.

Services

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in meeting

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Full Name **Ms. Amanda Bird**

Company Scottish Pacific

Job Title Working Capital Specialist

Bio I am passionate about helping my clients achieve their business ambition through financial solutions that support business growth. Many business owners, regardless of the size of the business, lay awake at night worrying about how they are going to fund their day to day business expenses. With over 25 years' experience working with SMEs, the Corporate Community and their financial advisers, I have assisted hundreds of businesses realise their growth potential.

With a strong focus on finding the right cashflow solution for businesses especially in the Construction, Labour Hire, Transport, Manufacturing, Wholesale and Mining Services sectors.

Services Scottish Pacific help business owners with their working capital requirements.

Interested in meeting Business owners who are looking to improve their cashflow or require funding to help their business grow without the need to provide real estate security.

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Full Name **Mr. Anthony Chen**

Company Woolacotts Consulting Engineers

Job Title Senior Civil Structural Engineer

Bio A focused and determined senior engineer. I offer the right engineering solution from simple to very complex and difficult design task, cost effective engineering solution, inspire young engineers to peak performance, and cultivate profitable business relationships built on respect, loyalty and trust.

Services

Interested in meeting

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Full Name **Mr. David Collins**

Company Cundall

Job Title Associate

Bio David joined Cundall in 2007, spending the first 8 years in the Sydney office. David then completed a 2.5 year secondment to Cundall's Singapore office to lift the profile of our sustainability services in Asia. David has now relocated back to Australia, this time in Brisbane where he leads the office. David's core strength lies with providing energy efficiency and renewable energy solutions to all building types. His passion for maximising passive design and energy efficiency has led to additional experience in water reduction strategies, on-site energy generation, resource efficiency and holistic design approaches. Through involvement in the complete ESD process, from initial advice and computer simulation through to final project delivery, performance monitoring and upgrade plans David is able to provide both clean and clear environmental results in line with the client's goals. An in-depth knowledge of building systems has enabled David to successfully manage MEP projects for Data Centres, Hotels, Office Fitouts and Amusement Rides. David is well versed in MEP project management and utilises his sustainability background to improve MEP designs. Outside of applying practical sustainable advice on building development project, David works with corporations to assess and improve their overall sustainability. This includes reporting processes for GRESB, INREV and NGRS. David can lead the development of corporate sustainability strategy and policy, manage the implementation of this policy and report on the outcomes. He's a GBCA Accredited Professional, NABERS Accredited Assessor, CBD Accredited Assessor and Green Mark Manager. In addition to these formal qualifications David has experience with WELL Building Certification, LEED and The Living Building Challenge.

David enjoys spending as much time as possible outdoors with his wife and baby boy.

Services

Interested  
in meeting

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Full Name **Mr. Ben Griffiths**  
 Company GRC Quantity Surveyors  
 Job Title Senior Quantity Surveyor  
 Bio Ben Griffiths is a Senior Quantity Surveyor of GRC Quantity Surveyors. Ben has a wealth of experience across all facets of quantity surveying and cost engineering from project inception to completion. He has excellent commercial acumen and a proven track record delivering accurate and meticulous cost solutions. Importantly, he is committed to delivering a quality service on time and within budget and brings a collaborative approach to every project.  
 Services Quantity Surveying  
 Interested in meeting Meeting people that are involved and/or have contacts in the property and construction industry generally.  
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Full Name **Mr. Dugald Hamilton**

Company 23Legal

Job Title Principal

Bio I have experience in commercial litigation and insolvency matter, including mortgage litigation and recovery, professional negligence claims, contractual disputes, fraud matters, property disputes, building and construction matters and general commercial disputes, corporate insolvency and bankruptcy.

Qualifications and Memberships

Bachelor of Laws (Hons) (QUT)

Bachelor of Justice (D) (QUT)

Solicitor of the Supreme Court of Queensland

Solicitor of the High Court of Australia

Member of the Queensland Law Society

Specialties: Commercial Litigation, Insolvency and Bankruptcy, Building & Construction, Dispute Resolution

Services

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Full Name	<b>Mr. Florian Heise RAIA</b>
Company	Heise Architecture
Job Title	Architect and Director
Bio	Florian Heise is an entrepreneur and the founder of the Heise Group, comprised of; Heise Architecture, Point Clouds Australia, Heise Games and The Construction Industry Drinks and Networking group. As an architect, Florian brings an appreciation of conceptual design and a 'big picture' approach to all of his businesses and has an appreciation of the benefits provide by embracing the forefront of Technology. Florian's entrepreneurial spirit was recognised when he won the National Student Prize for the Advancement of Architecture at the penultimate of his university studies and continues to be evident in his multitude of endeavours.
Services	Networking, Architecture, Point Cloud Scanning and Project Management
Interested in meeting	Meeting referral sources for Architectural service, Point Cloud Services and anyone interested in networking. Builders, owners and facility manager who would be interested in Point Clouds.
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Full Name **Mr. Nick Ioannou**

Company Professional Caliber Security

Job Title Managing Director

Bio I founded Professional Caliber Security in 2012 upon identifying a gap in the market for a full service security provider that focused on delivering professional and quality services.

Professional Caliber Security, which started humbly with one client and four staff, is now an established and leading Queensland security services firm with over 150 staff that specialises in providing a wide range of premium security services and systems to over 70 clientele.

The seven years experience I have gained in the security industry coupled with my legal and business background, has allowed me to build a successful and leading full service security provider from the ground up. The rapid growth and steady development of Professional Caliber Security has not only been driven by my commercial acumen, interpersonal skills and determination, but also by bringing together a group of likeminded individuals. This has resulted in our company having a strong, innovative and dynamic management team with a high performance culture.

Before Professional Caliber Security, I worked part-time in the security industry as a crowd controller and close personal protection officer whilst completing a double bachelor degree in Business and Law at Queensland University of Technology. During this time I also served as a proud member of the Australian Army Reserve.

Post university I worked as a Law Graduate, whilst completing my postgraduate with Distinction, and was formally admitted as a Solicitor of the Supreme Court of Queensland in 2012 and the High Court of Australia in 2013.

During my time as a Solicitor I covered diverse areas of law, specialising in Property Law, Litigation and Dispute Resolution, gaining invaluable knowledge from working at one of Australia's top tier law firms, Gadens. I was also fortunate enough to be selected and engaged on Secondment to Origin Energy, where I dealt with various environmental and land access issues surrounding CSG.

Services

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in meeting

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Full Name **Ms. Julie Lamers**  
 Company Kearley Lewis  
 Job Title General Manager  
 Bio Julie Lamers is the General Manager of Kearley Lewis, who specialise in providing debt collection and legal services to businesses. They also offer a range of commercial services including credit checks, payment defaults, company & business searches, title searches and credit applications.  
 Services Debt collection & legal services  
 Interested  
 in meeting Businesses who would like support with their collections, whether it's ongoing assistance that's required or a one off situation with a particular debt.  
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Full Name **Ms. Krystle Leith**

Company Workpac

Job Title Business Development Manager

Bio Since commencement in 1997, WorkPac has developed strong partnerships with some of country's most reputable companies. We currently employ in excess of 4500 Field Team Members on clients' sites, helping to deliver significant mining and infrastructure projects across the nation. We now have business centres operating in over 35 locations across Australia, predominantly in rural and regional areas where we provide local support and management. Specialties of the Profession Division: The recruitment of HSE specialists, Commercial Managers, Engineers, Project Managers, Estimators, Site Supervisors/Superintendents, Contract Managers/Administrators, Quantity Surveyors, Planners and Schedulers, Quality Assurance and Controls and Management roles with relevant Government bodies. Colleagues provide assistance for Construction, Infrastructure and Rail Industry clients.

Services

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Full Name **Mr. Adam Leone**

Company CGE Electrical & Communications

Job Title Managing Director

Bio CGE Electrical & Communications is an Electrical & Communications company based in Brisbane. CGE Electrical and Communications provides all electrical installations, construction and maintenance to the domestic, multiple domestic, commercial and industrial business community in South East Queensland.

Services All electrical and communications services.

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**Full Name** **Mr. Daniel Lidgard**  
**Company** Autoline & Signs Pty Ltd  
**Job Title** Director  
**Bio** Daniel Lidgard the managing director of Autoline & Signs is a Wayfinding Consultant and signage manufacturing professional.  
 With over 15 years' experience within the industry he brings an holistic approach when designing and manufacturing a signage package.  
 His creativity and attention to detail and ability to make consistent programs have set him aside as one of the go to subcontractors within the construction industry.  
**Services** Wayfinding / Sign maker  
**Interested in meeting** Architects, Commercial Builders, Consultants, Multinational orgonisations,  
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**Full Name** **Mr Grant Mason**  
**Company** Aweso Insurance / Oracle Group  
**Job Title** Managing Director  
**Bio** Providing peace of mind that your Risk Management and Protection are specific to your needs, so you can do what is important to you and build your business safely. With extensive experience in the Insurance industry that includes Broking, Claims Management and Underwriting, we have the expertise and ability to focus on protecting you and your interests.  
**Services** Quality and Comprehensive Business Insurance including Claims Handling and Management.  
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Full Name **Ms. Alice McCarthy**

Company

Job Title Solicitor

Bio

Services

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Full Name **Mr Antonio Mendes**

Company Living Edge

Job Title Account Manager

Bio The benefit of moving from being a design based Introvert into Sales is that the process of overwhelm has been replaced by passion, a love and knowledge of product, a desire to serve instead of sell, a need to share quality, value and solutions with clients and that's just what I love to do.

To create a space that suits itself to not just work however a lifestyle, a feeling, a culture.

I have found in the past 13 years working with clients, the biggest challenges decision makers have are:

- \* LISTEN and understand clients requirements
- \* CREATE an appropriate space that is usable for what they want to achieve with the right solutions
- \* MAINTAIN long term relationships and service
- \* TRUST, Knowledge and guidance

Having a wealth of experience in architectural drafting, in both the exhibition and furniture industries over the last 20 years, including CAD drafting, designing for the exhibition industry, Project Management & Estimation, Team Management, I understand the process and the outcomes.

Some recent projects include: Energex, Commonwealth Bank, Hilton Hotel, Jupiter's Casino, University of the Sunshine Coast.

If you would prefer to work with someone who can understand and CREATE the perfect SOLUTION for YOU then let's talk.

Services

Interested  
in meeting

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Full Name **Ms. Annette Parkinson**  
 Company  
 Job Title  
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 Services  
 Interested in meeting  
 Phone  
 E-mail  
 LinkedIn

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Full Name **Ms. Brogan Petersen**  
 Company Workpac  
 Job Title Business Centre Manager  
 Bio I have over 9 years experience in the recruitment industry throughout Brisbane, Darwin and Townsville working across the Construction, Mining and Engineering fields. I've been lucky enough to work with some of Australia's top companies delivering major infrastructure projects in the Townsville region. I will do my very best to meet and exceed client's expectations and ensure that they have the best workforce solution that will allow them to operate their business/projects effectively. I pride myself on being able to provide flexible solutions that are tailored my clients particular project requirements. I am definitely very passionate about what I do and enjoy going that extra mile to deliver on promises.  
 Services  
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Full Name **Mr. Aaron Pianta**

Company Knobel Consulting Pty Ltd

Job Title Director

Bio Aaron is a Chartered Professional Engineer (CPEng) and Registered Professional Engineer of Queensland (RPEQ) with over 10 years experience in engineering design, contract administration and construction and project management for land development both residential and industrial, commercial development, subdivisions, retirement villages, caravan parks, mining and local government civil infrastructure projects.

He was involved with the development of Marina Quays and Halcyon Waters at Hope Island on the Gold Coast which included infrastructure planning for water, sewerage and transport network, planning and operational works approvals, detailed design and documentation, contract administration and construction supervision.

He was also the project design manager for the design of the Sickie Avenue bridge and associated intersections at Hope Island for the Gold Coast City Council and was responsible for coordinating various stakeholders including Telstra, Energex and APA Group. The works included the relocation of overhead power and gas and the construction of potable and recycled water supply, sewerage rising main, vacuum sewerage system and dredging.

Aaron believes in a wholistic design approach coordinating with all disciplines to ensure the Client's needs are achieved.

He manages the Central Queensland office located in Rockhampton.

Projects managed in Central Queensland include Sanctuary Hill Private Estate a residential subdivision in Gladstone, 500 site caravan park in Calliope and concrete feeder and reject bunker slabs for Yarrabee Coal at Blackwater.

Services

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Full Name **Mr. Julian Pryde**

Company Batch Mewing

Job Title Associate

Bio Julian is a building and construction lawyer who has advised subcontractors, contractors, principals and other project participants in a broad range of contentious and non-contentious construction and engineering matters. He has handled multiple matters under the Building and Construction Industry Payments Act 2004 (Qld), the Queensland Building and Construction Commission Act 1991 (Qld) and the Subcontractors' Charges Act 1974 (Qld).

Julian is driven to achieve legally sound and commercially viable solutions for his clients avoiding litigation wherever possible. Prior to joining Batch Mewing, Julian worked both as a construction lawyer and a consultant in the industry. His experience in both roles gave him the requisite technical and commercial insight into key risks affecting construction and infrastructure projects enabling him to provide effective and relevant advice to his clients.

Services

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in meeting

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Full Name **Mr. Peter Seabrook**

Company Project 20

Job Title Director & Co-Founder

Bio

Services

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Full Name **Clare Sheng**  
Company The Fitting Room on Edward  
Job Title Director  
Bio A tailored fit never goes out of style. I run a team of 24, including 5 stylists and 17 specially trained tailors. Bringing the timeless art of tailoring into a new era, our modern-day tailors are skilled craftspeople with a deep understanding of contemporary style. I am passionate about fit and style, because when clothes are comfortable and tailored to sit perfectly, getting dressed becomes a pleasure, not a chore. Our aim is to enable every man and woman to be able to achieve a well curated wardrobe that is tailored to perfection. In 2017, my aim is to build partnerships with businesses, charities and enterprises to bring awareness to the importance of dressing well. We will also aim to promote and educate on the importance of purchasing quality, long lasting garments that will carry one through the years, and are made in a sustainable and ethical origin.

Services

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Bio

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Full Name **Ms. Paulette Steele**

Company Real Positions

Job Title Recruitment & Job Expert

Bio With decades of actual 'hands on' experience across a diverse range of industries –

- Fashion Retail Buying & Garment Manufacturing
- Elastics Manufacturing & Sales to Construction & Promotional companies worldwide
- Real Estate Investment & Residential Sales & Property Management

I entered the Recruitment industry to use my experience to find companies the right staff and to place people in new jobs. For 12 years, I've been matching the right people with the right jobs and ensuring both candidates and clients are satisfied with my services.

Having travelled extensively internationally through Asia, Europe & USA for work, I learned to communicate and liaise successfully with people from different cultures.

As a result, Real Positions is a 'hands on' global recruitment agency, with an in-depth knowledge in most areas of business and recruits skilled people up to senior levels. We understand your needs first, then develop a solution and ensure all parties are fully engaged throughout the process. As experienced recruitment people, we have the expertise, tools, resourcefulness and ability to find the ideal candidate or job opportunity.

Services

Interested  
in meeting

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Full Name **Christian Sticklen**

Company Resourceful Recruitment & Resourceful RPO

Job Title Director

Bio Christian is a Director of Resourceful Recruitment and Resourceful RPO, two of Brisbane's premier recruitment services companies.

As an industry professional Christian takes pride in his proven ability to establish and maintain a sound and extensive network across the Heavy Industry Construction and Oil & Gas sectors, through aligning clients and candidates requirements while sustaining a high level of integrity and honesty.

Passionate about business development and account management, Christian has been able to apply, first hand, the theoretical knowledge acquired through his MBA studies to both the establishment of his business and assisting others to progress their business interests.

Services

Interested  
in meeting

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Full Name **Mr. Andrew Street**

Company Cundall

Job Title Senior Engineer

Bio Experienced Senior Engineer with a demonstrated history of working in the construction industry throughout Australia, Scotland, England and the Middle East. Skilled in Mechanical and Hydraulic Services design, Sustainability, Design and Project Management, AutoCAD and Revit. Strong engineering professional who is a member of Engineers Australia and AIRAH, is a Registered Building Practitioner in Victoria and received First Class Honours in a Bachelor of Engineering (BE) focused on Mechanical Engineering (Extended Major) from The University of Queensland.

Services

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Full Name **Mrs. Ella Taylor**

Company Resourceful Recruitment

Job Title Recruiter

Bio Ella is a Recruitment Consultant with Resourceful Recruitment, specialising in the Property and Construction market throughout Queensland and New South Wales. Ella is driven by finding people long term jobs that connect their skill-sets with their future aspirations in their field of expertise, along with matching the right cultural fit with her Clients.

Ella recruits for the following roles in Property and Construction:

- General Managers
- Construction Managers
- Senior/Project Managers
- Senior/Design Managers
- Senior/Development Managers
- Site Managers/Supervisors/Foreman
- Senior/Estimators
- Senior/Contract Administrators
- Architects

Services

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in meeting

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Full Name **Mr. Gabriel Tieppo**

Company Plank

Job Title Business Development

Bio I provide information and technical advice across varied building interior products for the construction industry. I can provide assistance through acquiring products for projects, trades and opportunities for builders and architects. My experience in working in product management, I can provide analytical, market relevant research, plan, strategies to provide short, mid and long term results aligned to required outcomes. I provide complete circle strategies with IMC that achieve key deliverables.

Services

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Full Name **Miss. Lindsay Toledo**

Company Ray White Spring Hill

Job Title Real Estate Agent

Bio Lindsay brings business and marketing expertise, high energy, passion and charisma to every real estate transaction. She understands the emotional and financial considerations of her clients and has the experience to guide them confidently through the selling process. Her affability and charm make her a compelling saleswoman who strives to ensure that her clients receive the attention and unprecedented service they deserve. Prior to joining Ray White, Lindsay worked as an Architect in her own business. Her company designed and built a vast portfolio of residential houses, retail spaces and clinics. Lindsay's impeccable work ethic and multitude of skills has produced a high performing professional who is never intimidated by difficult situations or tasks. Lindsay holds a Masters degree in Architecture, a Diploma in Marketing and a Diploma in Business. Fluent in English and Spanish, Lindsay has been successfully operating and selling in Brisbane's City and Inner West for the last three years.

Services

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Full Name **Mr Alexander Tuhtan**

Company CDI Lawyers Pty Ltd

Job Title Associate

Bio Associate at CDI Lawyers and Queensland construction lawyer specialising in litigation and security for payment disputes in QLD, NSW, NT and WA jurisdictions.

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Full Name **Mr. Michael Van Itallie**  
Company ADG  
Job Title Team Lead  
Bio Experienced Engineer and Project Manager with a demonstrated history of working in the land development and infrastructure industries. Strong program, cost and quality focused professional skilled in Land Development, Engineering Design, Design Management, Stakeholder Management and Strategic Procurement.  
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