



October CIDN

The CIDN Magazine

"Where the construction industry meets."

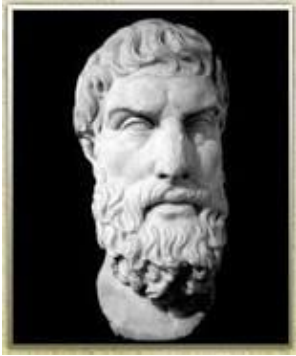
Volume: 10

Date: 16/10/2017



www.cidn.com.au

(07) 3217 1940



The Enchiridion

Some things are in our control and others not. Things in our control are opinion, pursuit, desire, aversion, and, in a word, whatever are our own actions. Things not in our control are body, property, reputation, command, and, in one word, whatever are not our own actions.



Full Name **Ms. Salma Abdalla**

Company Beech Constructions

Job Title Estimator

Bio

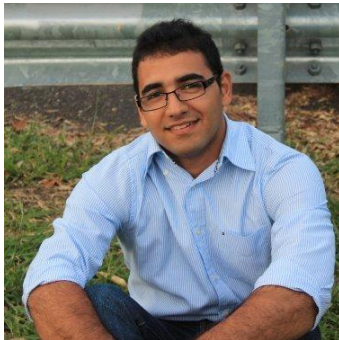
Services

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in meeting

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Full Name **Mr. Abbas Alkamachy**

Company vT Consulting Engineers

Job Title Civil Engineer

Bio My goal is to work in a progressive civil engineering industry that will create opportunities for professional growth and further learning while at the same time assist me to become a Registered Professional Engineer of Queensland (RPEQ)

Services

Interested
in meeting

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Full Name **Mrs. Martina Batovska**

Company CBRE

Job Title Sales Executive - Residential Projects

Bio A qualified sales business professional with ten (10) years experience gained within a number of industries including real estate, fashion, retail, community relations and small business. This experience has lead Martina to use her combination of education and experience to create tailored one-on-one solutions with a vision to positively influence and enhance both the experience and gratification of her clients helping to deliver the best outcomes in all environments. Her tenacity, energy and results-focus in delivering operational excellence make her a specialist in service performance and individual tailored solutions from design to delivery.

Services • Real Estate Transactions • Investments • Sales Facilitation • End to End Individualised Solutions

Interested in meeting

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Full Name **Dr. Rania Bayeh**

Company Cadgroup

Job Title Business Development Manager

Bio Enabling the future with technology and education is what I am all about !!! I am an experienced Business Development Professional with a demonstrated history of working in project management and technology adoption. My skills and interest lie mainly in refining businesses performance and processes by identifying challenges and engineering solutions to improve operating practices and adopt new technology... My doctoral studies in Multilingual Speech Recognition from Telecom-ParisTech have provided me with a very strong analytical and technical development background which I love to share in various mentoring programs. I have been very fortunate to be involved in a wide range of projects in the medical, social and construction industries with public and private sector as well as research institutes and I am very excited about what the future holds! If you believe we can collaborate together and would like to develop a business connection with me, please don't hesitate to drop me a note!

Services

Interested
in meeting

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Full Name **Mr. Jeremy Bell**

Company

Job Title Owner / Director

Bio

I took over SEQ group in 2014 and my focus has always been to have the best service in the construction industry with builder and final cleans . My staff and I have pride ourselves on having an eye for detail . No job too big or small . We regularly receive excellent feedback from our clients who appreciate our integrity and our attention to detail. From 90 stories with 1100 units to warehouse cleans, to shopping centres to some of the Commonwealth Games buildings being built we cover them all. We go in as contract cleaners while buildings are being built which is a high quality specialty. I've had 1 contracts in Mackay to look after shopping centers over 70 staff and other FNQ regions as well as the Brisbane area. My staff and I love giving services that people are happy with-and so far they've .Have won managing commercial cleaning contracts for construction sites including scentre construction Westfield Shoppingtown, Watpac, John Holland, Mirvac, Built , Probuild and many other top rated construction companies. we are have to commence the construction cleaning for the building of the athlete's village at the Commonwealth Games facilities. We Maintain excellent relationships with Estimators, Contracts Administration, Contract Managers and all that are involved in my work on construction sites.

Services

Interested in meeting

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Full Name **Mr. Aaron Benstead**

Company Thomson Geer

Job Title Senior Associate

Bio

Services

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Full Name **Mr. Dean Carter**
Company DMA Engineers
Job Title Hydraulic Cadet Designer
Bio
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Full Name **Mrs. Dani Davidson**
Company Thomson Geer
Job Title Lawyer
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Full Name **Ms. Anastasia Dinos**

Company

Job Title

Bio

I believe our environments prime our thoughts. Stemming from my interest in Design + Interiors + People I show people how to use design to create interior environments that influence a positive and healthy mood, mindset and life. Environments including your home and workplace should allow you to be the best version of yourself yet i today's world have become a dumping ground of clutter which we busily move around and avoid. To me Design is more than aesthetics. It's about the feeling and experience that remains with you. My background comes from applying, teaching and facilitating Human Centred Design. I have engaged and influenced this approach at a senior level to highlight potential future business disrupters. I push boundaries and need to constantly stimulate my curiosity to be creative and explore. As a strong advocate for simplicity I constantly challenge myself and others to bring it back to basics. As a Designer I've worked closely with Customer Experience teams so I've got hands on experience in customer observations, journey maps and information synthesis processes. This combination of experience has helped me to learn and practise Empathy - a crucial skill for any designer. I regularly share stories around my Design philosophy, Career Transition and Personal Growth through networking events, speaking gigs and various online platforms. In constant pursuit of growth and development I would love to surround myself with inspirational leaders, challengers and motivators. If you would like to connect or work with me, come and say hi!

Services

Interested
in meeting

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Full Name **Mr. Mark Drayson**

Company NX Disruption

Job Title Operations Consultant

Bio Keeping costs down, improving operational efficiencies & bringing results to the bottom line is a constant battle for any organisation.

Inefficiencies in supply, bad warehouse layouts, broken processes, incorrect inventories & poor planning lead to pressures on costs, impacts to organisations reputation to the customer & ultimately influences the profitability of organisation.

Getting it right First Time, Every Time is critical to an organisation and ensuring the customer is happy and keeps coming back for more as "Supply Chain & Operations are the heartbeat of an organisation."

I am a passionate Supply chain professional across all areas of supply chain management. I bring value to an organisation by managing change and supporting business, by driving down costs by optimising stock levels & reducing purchase costs. I can improve stock availability & utilisation, which in turn lifts customer service levels & brings back profitability to the business.

I have helped business improve efficiency by reducing back orders from 380 to 100, reduced inventories by 17%, Cut costs by \$700K. Delivered 1200sqm greenfield warehouse and wholesale shopfront, redeveloped a 1000sqm existing warehouse that increased pallet storage by 30%.

I bring 28 years of expertise across blue chip organisations large & small. Many are household names like Ansell, Laminex, Pacific Dunlop, Komatsu, Carrier Air-conditioning to name a few.

Let us get together and discuss how I can help improve your business.

Simply call me on 0407 120 616 and let us have a chat how we can help you soon!

Services

Interested
in meeting

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Full Name **Mr. Angelo Falco**

Company Owner

Job Title Signcepts

Bio Fully qualified cabinet maker I have owned my Sign business for 26 years Specialties: Design ,Construct and installall types of signage and graphics for retail outlets, large corporations and Franchise groups throught Australia

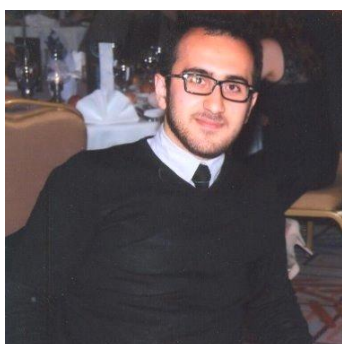
Services

Interested in meeting

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Full Name **Mr. Ali Gharibdoust**

Company

Job Title Civil Engineer

Bio - Master and Bachelor of Civil engineering- Building and Dam modelling and design - Construction cost estimation- Motivated, goal oriented, team player and hardworking

Services

Interested in meeting

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Full Name **Mr. Kevin Green**

Company ICE Architects (Qld)

Job Title Principal

Bio

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Full Name **Miss. Claire Harding**

Company Thomson Geer

Job Title Lawyer

Bio

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Full Name **Mr. Florian Heise RAlA**

Company Heise Architecture

Job Title Architect and Director

Bio Florian Heise is an entrepreneur and the founder of the Heise Group, comprised of; Heise Architecture, Point Clouds Australia, Heise Games and The Construction Industry Drinks and Networking group. As an architect, Florian brings an appreciation of conceptual design and a 'big picture' approach to all of his businesses and has an appreciation of the benefits provide by embracing the forefront of Technology. Florian's entrepreneurial spirit was recognised when he won the National Student Prize for the Advancement of Architecture at the penultimate of his university studies and continues to be evident in his multitude of endeavours.

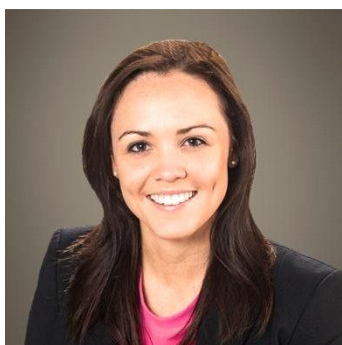
Services Networking, Architecture, Point Cloud Scanning and Project Management

Interested
in meeting Meeting referral sources for Architectural service, Point Cloud Services and anyone interested in networking. Builders, owners and facility manager who would be interested in Point Clouds.

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Full Name **Ms. Kath Hemphill**
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Full Name **Mr. Jonathon Hunt-Mason**
Company Leddy's & Associates
Job Title Managing Director
Bio
Why should you choose Leddy's & Associates to be your business advisor, accountant and tax specialist? It is simple, you want someone who understands the pressures and difficulties of running a small business, who can guide you every step of the way in your journey and is friendly and easy to communicate with. Do you have a good relationship with your accountant? Having a really good relationship with your accountant is important. You need to be able to trust that they have your best interest in mind and have the skills and expertise to provide good advice.
Services
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Full Name **Mr. Peter Iredale**

Company Oracle Corporation

Job Title Major Account Executive

Bio With 31 years IT experience, I help enterprise-level organisations deliver better business outcomes by identifying and implementing ways to improve their major project controls. The past 17 years have been with Oracle Corporation, a dynamic innovator and global leader in Information Technology and Services. After Oracle acquired Primavera in 2008, I moved into the Primavera Global Business Unit to focus on the Travel & Transport sector and have witnessed first-hand how the industry has evolved. I've been at the forefront of helping clients manage change in this transformational environment. My background within engineering gives me a deeper understanding of the priorities of the sector and how solutions such as Oracle Primavera can truly support and contribute towards an organisations' strategic goals. In many ways, I have come full circle, with my engineering qualifications and current roles equipping me to identify potential improvements and their related benefits, before helping clients pursue their realisation. I have noticed a number of trends across the industry, including the need to leverage tightening budgets to deliver greater efficiencies and savings – an area where I believe I can add significant value. Furthermore, against this backdrop of needing to do more with less, organisations are also beginning to outsource in greater volume their capital works, which has heightened the need for strong governance of contracts and contractors.

Services

Interested
in meeting

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Full Name **Mr. Paul Jackson**

Company Oracle Construction & Engineering Group

Job Title Sales Director

Bio

Services

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in meeting

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Full Name **Mr. Nicholas Johnson**

Company Omni Recruit

Job Title Permanent Recruitment Consultant

Bio For over 15 years I've been lucky enough to work on some major projects as a construction professional and more recently, partnering with Architects, Builders and Engineering professionals on technology implementation. The greatest satisfaction for me has always been the relationships I've formed and teams I've been a part of. People are the greatest asset a firm can have and now I am involved in helping firms in the AEC sector find the best people for their enterprises. I am currently a Permanent Recruitment Consultant with Omni Recruit. Omni Recruit is a diversified recruitment organisation specialising in customised permanent and temporary staffing solutions. Whether you need labour Hire, Administration temps or permanent recruitment, Omni is well placed to assist.

Services

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Full Name **Mr. James Kellagher**

Company Oracle

Job Title

Bio

Services

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Full Name **Mr. Koroush Keshavarz**

Company DMA Engineers

Job Title Senior Associate-Principal Fire Engineer

Bio Fire Safety and Fire Services Engineer-RPEQ & CPEng

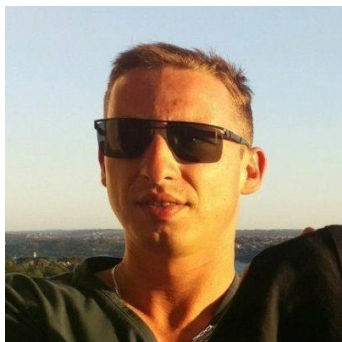
Services

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Full Name **Mr. Kyryl Koltsov**

Company Kenguru Professional Australia Pty Ltd

Job Title Co-Founder/Director

Bio I am a highly motivated and dedicated entrepreneur, who performs well under pressure and enjoys working with people.

Services

Interested
in meeting

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Full Name **Mrs. Cindy Lee**

Company Studio 4 Media

Job Title Principal

Bio Are you representing yourself and your brand in a way in which you want to be recognised? Have you considered the impression your images are making? Are you communicating that you are: trustworthy; professional; and approachable? Are you showing that you have personality, are motivated and that you are highly successful? Do you demonstrate visually what you do best, and the environment you do it in? Or are you making the mistake of representing yourself and your business with poor quality images that are ill-fitting representations and fail to demonstrate the quality of your product and services? It has been established that 93% of communication is nonverbal and that we are able to process visuals 60,000 times faster than any text. Given that your Presentation is 9/10ths of the sale your brand identity and your business success hinges on having AMAZING Visuals. Can you afford for your images to be losing you money? No? Well, what is the thing that is holding you back from putting your best foot forward and showing you mean business? Do you have any other option but to build a portfolio of strong visuals, which show: you as a strong business owner with a cohesive team; what your business, is; what your business stands for and how your potential customers may benefit. Quality images are a major component of successful marketing collateral and websites. If you would like to build a good Public Profile or Brand Identity you will need the help of a really good professional photographer. You need to invest in Great quality Imagery and represent your business in the best way possible. Our photography sessions are quick, affordable and personalised. Our studio is customer focused and will work with you to determine what is best for your business. Read my profile to discover why having a AWESOME professional imaging will create a great first impression. For free quote or any other enquirers you are very welcome to call our studio on 07 38215171.

Services

Interested
in meeting

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Full Name **Mr. Adam Leone**
Company CGE Electrical & Communications
Job Title Managing Director
Bio CGE Electrical & Communications is an Electrical & Communications company based in Brisbane. CGE Electrical and Communications provides all electrical installations, construction and maintenance to the domestic, multiple domestic, commercial and industrial business community in South East Queensland.
Services All electrical and communications services.
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Full Name **Mr. Daniel Lidgard**
Company Autoline & Signs Pty Ltd
Job Title Director
Bio Daniel Lidgard the managing director of Autoline & Signs is a Wayfinding Consultant and signage manufacturing professional. With over 15 years' experience within the industry he brings an holistic approach when designing and manufacturing a signage package. His creativity and attention to detail and ability to make consistent programs have set him aside as one of the go to subcontractors within the construction industry.
Services Wayfinding / Sign maker
Interested in meeting Architects, Commercial Builders, Consultants, Multinational orogonisations,
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Full Name **Mr. Jack Lindsay**

Company Vmation

Job Title Account Executive

Bio Fun, collaborative, and personable. I'm an economics graduate with a great work ethic and excellent interpersonal skills. I lived abroad in a very remote part of Indonesia for the first seven years of my life and then moved to The United States. I've experienced a wide range of backgrounds and that's made me appreciate and develop a deep intercultural sensitivity. People say I'm a great communicator, with superb presentation skills. I'm agile and adaptable in a changing environment. I'm able to comprehend and deliver complex information to diverse audiences.

Services

Interested
in meeting

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Full Name **Mr. Grant Mason**

Company Aweso Insurance

Job Title Managing Director

Bio Providing peace of mind that your Risk Management and Protection are specific to your needs, so you can do what is important to you and build your business safely. With extensive experience in the Insurance industry that includes Broking, Claims Management and Underwriting, we have the expertise and ability to focus on protecting you and your interests.

Services: Quality and Comprehensive Business Insurance including Claims Handling and Management.

Services Quality and Comprehensive Business Insurance including Claims Handling and Management.

Interested
in meeting

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Full Name **Mr. Robert Michalak**
 Company DMA Engineers
 Job Title Building Services Mechanical Engineer
 Bio
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Full Name **Mrs. Debra Mullins**
 Company McVeigh Consultants
 Job Title Structural Engineer
 Bio
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 LinkedIn



Full Name **Mr Darren O'Meara**
 Company Mainland Civil Pty. Ltd.
 Job Title Senior Estimator (QLD)
 Bio Darren O'Meara is the Senior Estimator for Mainland Civil QLD. Competent in all aspects of civil contracting, Mainland Civil's pedigree has been earned in performing the groundworks on South-East Queensland's most iconic building projects. Backed up a company philosophy of accurate cost control, Darren ensures projects are tendered both competitively and responsibly through holistic analysis of shoring and foundation design in conjunction with earthworks productivity.
 Services Civil & Environmental Engineering Contractors
 Interested in meeting Like-minded industry professionals and suppliers of specialist services and materials.
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Full Name **Mr. Rory OMalley**

Company DMA

Job Title Senior Hydraulics Designer

Bio I have over fourteen years experience in the plumbing construction industry. Seven of these years working as a plumber, drainer and gas fitter and seven years spent as a hydraulic services design consultant. Over this time I have worked on projects involving multi-story residential, commercial, retail, health and industrial buildings. My career commenced via a plumbing apprenticeship and has progressed through to a fully qualified plumbing tradesman, foreman, estimator, project manager, design draftsman, BIM designer and licensed QBCC hydraulic services design consultant. My Current role as a the hydraulic team leader / hydraulic services design consultant with DMA Engineers requires me to communicate well with project managers, architects, developers, local authorities, infrastructure networks, builders and plumbing contractors. Utilizing my previous on site plumbing knowledge, I bring a practical understanding of the build ability and implementation of hydraulics into every project, ensuring an efficient, cost effective and reliable design solution is achieved for my clients. I believe thorough knowledge through formal education, experience via practical application of skills and high level communication are key requirements for a successful hydraulic services designer. I have always had a passion for the plumbing industry and enjoy demonstration of my on site experience combined with technical knowledge. I am an outcome focused individual who takes great pride in achieving the best possible results for my clients. I have a high level of dedication to my work and enjoy interacting with clients and colleagues and am able to adapt quickly to new environments, understand different systems and procedures and work well autonomously as well as part of a team. I have a thirst for developing new skills and expertise and have a personal commitment to lifelong learning and development.

Services

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Full Name **Mr Mark Pilkington**

Company Omni Recruit

Job Title Senior Consultant

Bio My professional career has spanned more than 14 years as a Business Development Professional and Senior Recruitment Consultant, primarily within the mining, engineering and ICT sectors.

Senior Consultant at Omni Recruit.

Omni Recruit is a diversified recruitment organisation specialising in customised permanent and temporary staffing solutions. Our recruitment methodologies have been designed to provide maximum flexibility with everything from a complete recruitment offering to support your own internal processes.

Services

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Full Name **Mr. Shawn Sellick**

Company DMA Engineers

Job Title Principal Mechanical Engineer

Bio I have over 15 years international (Australia, New Zealand, UK) sales and financial / general management experience. In these roles I have been building and leading sales and operational teams of up to 30 staff across multiple sectors including software, government, construction and finance. I have had financial management responsibility for turnover of \$100m and personal revenue targets of between \$1m and \$5m. Experience also includes launching products into new markets (UK/Europe/South Africa) and achieving sales of \$2m+ within 18 months. This included building a team for direct sales in UK and setting up resellers/channel partners in Europe and South Africa within 12 months. My management roles have included building teams up (10 staff to 30 staff within 12 months) and re-engineering business workflows which increased productivity by circa 200%.

Services

Interested
in meeting

Phone

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Full Name **Mr. Shawn Sellick**

Company DMA Engineers

Job Title Principal Mechanical Engineer

Bio I have over 15 years international (Australia, New Zealand, UK) sales and financial / general management experience. In these roles I have been building and leading sales and operational teams of up to 30 staff across multiple sectors including software, government, construction and finance. I have had financial management responsibility for turnover of \$100m and personal revenue targets of between \$1m and \$5m. Experience also includes launching products into new markets (UK/Europe/South Africa) and achieving sales of \$2m+ within 18 months. This included building a team for direct sales in UK and setting up resellers/channel partners in Europe and South Africa within 12 months. My management roles have included building teams up (10 staff to 30 staff within 12 months) and re-engineering business workflows which increased productivity by circa 200%.

Services

Interested
in meeting

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Full Name **Mr. Robert Seton**

Company Hopes and Dream Finance

Job Title Finance Specialist

Bio

Services

Interested
in meeting

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Full Name **Ms. Adriana Summers**

Company Backtobasics Communication Services

Job Title Director

Bio Do you have a consistent marketing approach or do you only communicate with people when you have time or need to gain new clients? Having a consistent marketing program which allows you to build rapport, add-value and remain top of mind for your clients is imperative. Knowing what your clients' value is paramount. Being able to consistently communicate the value you offer is the key to successfully growing your business. I established Backtobasics Communications Services to help small to medium-sized companies develop a consistent and strategic marketing program. Together we work through USPs and then communicate these to the marketplace through cost-effective strategies including content marketing, articles/blogs on social media, general news media and targeted email marketing or direct mail campaigns. I have strong alliances with a variety of suppliers including website developers, graphic designers and photographers - together we can deliver you a full marketing service. If you need a fresh perspective on your strategies or are thinking of revamping your existing website, social media content, corporate brochures or direct mail materials then ask a professional first. Get it done quickly but most importantly get it done right. I have more than 20 years experience in marketing communications both in government and the private sector. I've been fortunate to work in Queensland, New South Wales and Hong Kong for blue chip companies and SMEs. Current and past clients are in a range of industries including training and membership organisations, financial services, technology, business services, property and construction industries and event planning organisations. If you want an authentic marketing consultant who will give positive and practical strategies and quality work, then call me for a complimentary review of your marketing strategies.

Services

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Full Name **Miss. Lana Thomas**

Company Space Digital

Job Title Director

Bio I want to help your business stand out online! At Space Digital we are visual storytellers. We help companies make strong and lasting impressions online with:- unique website designs- creative social media and email marketing campaigns- engaging content- and paid and organic SEO strategies. We create value for you by helping you create value for your customers. Find out more at spacedigital.com.au- -If you are looking to grow your business through networking and referrals, be sure to message me or email lana@spacedigital.com.au

Services

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Full Name **Mr Jeff Thompson**

Company Smith and Sons

Job Title Director

Bio Smith & Sons Renovations & Extensions is a franchise based business and it's our vision to be the largest Renovation and Extension Company in the world by 2025 and we're well on our way with 90 + offices up and running across NZ & AUST, 22 of those currently in QLD. With proven systems and the recruitment of the best builders in QLD places us as the market leaders in the renovation building business, it also allows us to deliver a renovation from concept to completion on time and to budget for our clients. With the renovations market growing every year we see our vision becoming a reality.

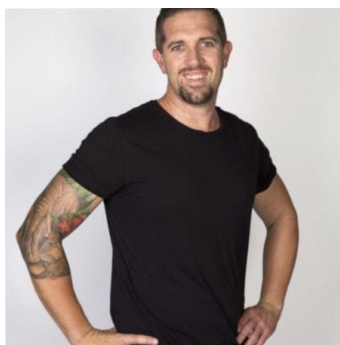
Services

Interested in meeting

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Full Name **Mr. Mike Tierney-Williams**

Company RPR Trades

Job Title Client Services Manager

Bio As Client Services Manager - Focusing on Civil and General construction, metal trades/engineering I am responsible for New Business Development as well as Client Service and Management for existing accounts. I have over 11 years of Business Development and Account Management experience across the Construction (Civil and Building), Engineering (Fitters, Fitter and Turners, boilermakers) and automotive (Heavy and light vehicle mechanics, panel beaters and spray painters) industries. I will continue to deliver on promises made as always and aim to exceed expectations.

Services

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Full Name **Miss. Lindsay Toledo**

Company Ray White Spring Hill

Job Title Real Estate Agent

Bio Lindsay brings business and marketing expertise, high energy, passion and charisma to every real estate transaction. She understands the emotional and financial considerations of her clients and has the experience to guide them confidently through the selling process. Her affability and charm make her a compelling saleswoman who strives to ensure that her clients receive the attention and unprecedented service they deserve. Prior to joining Ray White, Lindsay worked as an Architect in her own business. Her company designed and built a vast portfolio of residential houses, retail spaces and clinics. Lindsay's impeccable work ethic and multitude of skills has produced a high performing professional who is never intimidated by difficult situations or tasks. Lindsay holds a Masters degree in Architecture, a Diploma in Marketing and a Diploma in Business. Fluent in English and Spanish, Lindsay has been successfully operating and selling in Brisbane's City and Inner West for the last three years.

Services

Interested
in meeting

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Full Name **Mr Brent Turnbull**
Company Gadens
Job Title Special Counsel
Bio Brent is an experienced construction lawyer having worked principally in the area for nearly 10 years. In that time, he has acted for some of the best known names in the construction industry. Brent has also acted extensively for the regulator of the Queensland building industry. Brent's practice covers front end (transactional and project management) matters, back end (litigation) matters and regulatory matters
Services Legal services to all players within the development, building and construction, engineering, and infrastructure sectors
Interested in meeting All players within the development, building and construction, engineering, and infrastructure sectors including developers, builders, subcontractors and consultants (architects, engineers etc)
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Full Name **Mr. Chris Woodhouse**

Company Thomson Geer

Job Title Lawyer

Bio Chris is a construction lawyer who has experience acting for builders, developers and contractors in proceedings before the Court of Appeal of the Supreme Court of Queensland, Supreme Court of Queensland, District Court of Queensland, Magistrates Court of Queensland and Magistrates Court of Victoria. He has acted for builders, engineers, excluded individuals and home owners in proceedings before the Queensland Civil and Administrative Tribunal and for builders in proceedings before the Civil and Administrative Tribunal of New South Wales. He has experience in alternative dispute resolution, the enforcement of judgments and the preparation of security of payment adjudication applications and responses. He has provided contractual advice, legal advice and advice on prospects in respect of legislation including the Building and Construction Industry Payments Act 2004 (Qld), the Queensland Building and Construction Commission Act 1991 (Qld), the Queensland Civil and Administrative Tribunal Act 2009 (Qld), the Property Law Act 1974 (Qld), the Subcontractors' Charges Act 1974 (Qld), the Home Building Act 1989 (NSW) and the Australian Consumer Law.

Services

Interested
in meeting

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