



The CIDN Magazine

"Where the construction industry meets."

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www.cidn.com.au

(07) 3217 1940



"CIDN is looking to the future in 2017."

Welcome to the first CIDN Magazine

2016 was an exciting and eventful year, with the construction industry responding to uncertainty from global markets and adapting to the changes in the local Australian economy, the value of networking and developing new business relationships is as important as ever. In its fifth year of existence, the Construction Industry Drinks and Networking group was in need of a refresh, to ensure it would continue to provide ongoing value and support to members of the construction industry.

I would like to share our plans for CIDN in 2017 and the strategies we are implementing to continue to keep CIDN relevant and fresh;

The CIDN Magazine

We created the magazine to provide all guests with a take away too easily allow everyone to follow-up and track down people with whom they want to meet. Each volume of the magazine will last for a networking year and include the bio of everyone who attended our event.

CIDN Membership (Coming Soon)

CIDN membership will provide members with a range of advantages, including discounted to CIDN+ events and the opportunity to have an advertisement in the magazine.

CIDN+ Events (Coming Soon)

We will have some breakfast and dinner networking events to cater to a wider variety of networking opportunities for people.

CIDN Gold Coast

We are currently in negotiation with a new venue on the Gold Coast to host a quarterly CIDN event.

CIDN Melbourne

We are currently in negotiation with a new venue in Melbourne to host a quarterly CIDN event.

CIDN Sydney

We are currently in negotiation with a new venue in Sydney to host a quarterly CIDN event.

I would like to thank everyone for their continued support of CIDN and look forward to seeing you at future networking events.

- Florian Heise



Full Name **Mr. Thomas Meehan**
 Company Builders Unlimited Construction Solutions
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 Bio
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Full Name **Mr. Adam Leone**
 Company CGE Electrical & Communications
 Job Title Managing Director
 Bio CGE Electrical & Communications is an Electrical & Communications company based in Brisbane. CGE Electrical and Communications provides all electrical installations, construction and maintenance to the domestic, multiple domestic, commercial and industrial business community in South East Queensland.
 Services All electrical and communications services.
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 Company Dunn & Moran Landscape Architects
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 Job Title Director and Operations Manager
 Bio
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Full Name **Mr. Daniel Lidgard**
 Company Autoline & Signs Pty Ltd
 Job Title Director
 Bio Daniel Lidgard the managing director of Autoline & Signs is a Wayfinding Consultant and signage manufacturing professional.
 With over 15 years' experience within the industry he brings an holistic approach when designing and manufacturing a signage package.
 His creativity and attention to detail and ability to make consistent programs have set him aside as one of the go to subcontractors within the construction industry.
 Services Wayfinding / Sign maker
 Interested in meeting Architects, Commercial Builders, Consultants, Multinational orogonisations,
 Phone +61 7 3808 2266
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Full Name **Mr. Ben Griffiths**
Company GRC Quantity Surveyors
Job Title Senior Quantity Surveyor
Bio Ben Griffiths is a Senior Quantity Surveyor of GRC Quantity Surveyors. Ben has a wealth of experience across all facets of quantity surveying and cost engineering from project inception to completion. He has excellent commercial acumen and a proven track record delivering accurate and meticulous cost solutions. Importantly, he is committed to delivering a quality service on time and within budget and brings a collaborative approach to every project.
Services Quantity Surveying
Interested in meeting Meeting people that are involved and/or have contacts in the property and construction industry generally.
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Full Name **Ms. Danielle Ranclaud**
Company Hilton Five Star Finish
Job Title Business Owner
Bio I am the owner of Hilton Five Star Finish who are the QLD Distributor for Unibind. We specialise in the presentation & personalisation of documentation. Our custom branded Hard Covers & PhotoBooks have been designed & engineered with our valued customer in mind. After years of research and development into the Construction industry. Our latest range of high quality binding product provide a solution no matter what your needs are to ensure the professional image & brand of your business.
Services Binding and Hard Covers
Interested in meeting Looking to meet new connections in the construction industry.
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Full Name **Mr. Jeff Trevarthen**
Company Hebel Australia
Job Title National Specification Manager
Bio Easy going, but committed to achieving the results required. Prefers to get things done in a way that makes it easy for all parties concerned.
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Full Name **Mr. Florian Heise RAlA**
Company Heise Architecture
Job Title Architect and Director
Bio Florian Heise is an entrepreneur and the founder of the Heise Group, comprised of; Heise Architecture, Point Clouds Australia, Heise Games and The Construction Industry Drinks and Networking group. As an architect, Florian brings an appreciation of conceptual design and a 'big picture' approach to all of his businesses and has an appreciation of the benefits provide by embracing the forefront of Technology. Florian's entrepreneurial spirit was recognised when he won the National Student Prize for the Advancement of Architecture at the penultimate of his university studies and continues to be evident in his multitude of endeavours.
Services Networking, Architecture, Point Cloud Scanning and Project Management
Interested in meeting Meeting referral sources for Architectural service, Point Cloud Services and anyone interested in networking. Builders, owners and facility manager who would be interested in Point Clouds.
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Full Name **Mrs. Rachel Heise**

Company Heise Architecture

Job Title Architect and Director

Bio Rachel Heise is an Architect and Director of Heise Architecture, in partnership with husband Florian. Over her career spanning more than eleven years, she has gained experience in designing, documenting and project management for both building and fitouts of various scales and complexities. Rachel's passion for legislation and profound knowledge of building codes are invaluable to the firm, mitigating delays and errors.

A born problem solver, Rachel enjoys resolving the 'nitty gritty' design issues and producing a beautiful result on the other side, something of which to feel truly proud. Her skills are extremely practical and useful for clients; they appreciate that they can count on Rachel to avoid compromising and to come up with solutions that she will then communicate to the design team and relevant trades.

Rachel believes in taking the time to discuss with clients all aspects of their needs and desires, from workflows to aesthetics and practicalities to whimsies. At all times, she steers the Heise Architecture team to provide full service and full value to clients.

Services Architecture, Project Management, Interior Design, Point Cloud Scanning

Interested in meeting Business and building owners who are looking for Architectural services and volunteer board opportunities.

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Full Name **Mr Brent Turnbull**

Company BRH Lawyers

Job Title Lawyer

Bio Brent is an experienced construction lawyer having worked principally in the area for nearly 10 years. In that time, he has acted for some of the best known names in the construction industry. Brent has also acted extensively for the regulator of the Queensland building industry. Brent's practice covers front end (transactional and project management) matters, back end (litigation) matters and regulatory matters

Services Legal services to all players within the development, building and construction, engineering, and infrastructure sectors

Interested in meeting All players within the development, building and construction, engineering, and infrastructure sectors including developers, builders, subcontractors and consultants (architects, engineers etc)

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Full Name **Mr Alexander Tuhtan**

Company CDI Lawyers Pty Ltd

Job Title Associate

Bio Associate at CDI Lawyers and Queensland construction lawyer specialising in litigation and security for payment disputes in QLD, NSW, NT and WA jurisdictions.

Services

Interested in meeting

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Full Name **Mr Leonardo Di Pinto**
Company McGrath
Job Title Real Estate Agent
Bio An energetic and driven licensed sales agent, Leonardo Di Pinto enjoys helping people realise their property dreams. He considers his willingness to assist clients achieve rewarding results one of his finest attributes. Understanding today's lifestyle demands, he's committed to making himself available to his clientele on a 24/7 basis, to provide unparalleled customer service. Previously involved in multi-million dollar developments, Leonardo now turns his attention to furthering his experience under the mentorship of Sharon Wilson. Prior to emigrating from Italy to Brisbane in 2013, Leonardo was a transport logistics director. Always ready with a smile, Leonardo places his clients at ease. For honest appraisals, and trustworthy advice regarding your investments, Leonardo is the person to call.
Services Real Estate sales, and appraisals
Interested in meeting Meeting referral sources for Real Estate service. Builders, owners and facility manager who would be interested in Selling or appraisals.
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Full Name **Mr Rob Orrock**
Company Shift Computer Solutions
Job Title Technical Services Manager
Bio Robert Orrock is the Technical Services Manager of Shift Computer Solutions, he has a varied background in IT and in particular the Architect and Building arena from his time as the IT Manager for ThomsonAdsett. Shift solutions provide expert advice and support to small business clients across the greater Brisbane region. Business owners look to us to help them achieve their goals and make their businesses more profitable and less stressful.
Services IT Consulting, Support and Managed Services
Interested in meeting Meeting referral sources for IT services and Consulting
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Full Name **Ms. Julie Lamers**
Company Kearley Lewis
Job Title General Manager
Bio Julie Lamers is the General Manager of Kearley Lewis, who specialise in providing debt collection and legal services to businesses. They also offer a range of commercial services including credit checks, payment defaults, company & business searches, title searches and credit applications.
Services Debt collection & legal services
Interested in meeting Businesses who would like support with their collections, whether it's ongoing assistance that's required or a one off situation with a particular debt.
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Full Name **Mr Darren O'Meara**
Company Mainland Civil Pty. Ltd.
Job Title Senior Estimator (QLD)
Bio Darren O'Meara is the Senior Estimator for Mainland Civil QLD. Competent in all aspects of civil contracting, Mainland Civil's pedigree has been earned in performing the groundworks on South-East Queensland's most iconic building projects. Backed up a company philosophy of accurate cost control, Darren ensures projects are tendered both competitively and responsibly through holistic analysis of shoring and foundation design in conjunction with earthworks productivity.
Services Civil & Environmental Engineering Contractors
Interested in meeting Like-minded industry professionals and suppliers of specialist services and materials.
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Full Name **Mr Riki Kerr**
Company Blackston Lawyers
Job Title Associate
Bio Riki Kerr is a member of the Litigation and Dispute Resolution team at Blackston lawyers. Riki provides counsel and strategic guidance regarding employment disputes, contract disputes and debt recovery for the Building and Construction industry. Blackston Lawyers is a boutique firm specialising in projects throughout the construction, property, engineering, infrastructure and resources industries.
Services Legal Services
Interested in meeting Referral sources for Legal services. Commercial Contractors, suppliers and service providers to the construction, property, engineering, infrastructure and resources industries.
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Full Name **Ms Alicia Dark**

Company Broadley Rees Hogan Lawyers

Job Title Associate

Bio Alicia Dark is an Associate at Broadley Rees Hogan, specialising in commercial litigation, insolvency and building and construction.

Alicia is a robust advocate and prides herself on providing considered strategic advice.

Her tenacity and commercial focus ensures that her clients' disputes are resolved as efficiently as possible

Services Legal services

Interested in meeting Meeting referral sources for legal services in the building and construction industry.

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Job Title Supervisor

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Full Name **Ms. Amanda Bird**
 Company Scottish Pacific
 Job Title Working Capital Specialist
 Bio I am passionate about helping my clients achieve their business ambition through financial solutions that support business growth. Many business owners, regardless of the size of the business, lay awake at night worrying about how they are going to fund their day to day business expenses. With over 25 years' experience working with SMEs, the Corporate Community and their financial advisers, I have assisted hundreds of businesses realise their growth potential.

With a strong focus on finding the right cashflow solution for businesses especially in the Construction, Labour Hire, Transport, Manufacturing, Wholesale and Mining Services sectors.

Services Scottish Pacific help business owners with their working capital requirements.

Interested in meeting Business owners who are looking to improve their cashflow or require funding to help their business grow without the need to provide real estate security.

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Full Name **Mr Mark Harley**
 Company Boss Lawyers Pty Ltd
 Job Title Partner

Bio

Services

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Full Name **Mrs. Petra Williams**
 Company Dale Carnegie
 Job Title Consultant
 Bio Petra Williams is a Team Engagement Specialist and Trainer for Dale Carnegie Australia.

Dale Carnegie programs are the most reputable training programs globally with a 104 year history and over 9 million people having partaken in his programs.

Best known for his book, 'How to Win Friends and Influence People', the core purpose is to improve the performance of your bottom line by improving the performance of your team.

Dale Carnegie programs support the growth of individuals and organisations through coaching and development solutions. We offer public seminars and courses, one-on-one coaching, live on-line seminars, and group training in:

Services + Leadership and Management Development
 + Process Improvement
 + Team Member Engagement / Personal Effectiveness
 + Sales
 + Presentation and Communication Skills
 + Customer Service

Interested in meeting

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Full Name **Mr Nathan Scott**
 Company Arbon Equipment Pty Ltd
 Job Title New Equipment Representative
 Bio
 Nathan is the newest member of the Arbon Australia team. He has a varied back ground in a wide range of Industries but mainly, Transport, Logistics, Manufacturing, Training, Waste, Recycling and Resources, Mining, Food Processing, Cold Storage as well as IT.
 Over his career he has and continues to work with Facility Managers, Operations Managers, Project Managers, Compliance officers, CEOs, Safety Officers, Team Leaders, Leading Hands, Supervisors and similar.
 Nathan specialises in New Construction Projects as well as Existing Site Developments.
 Services Loading Dock Equipment, High Speed Doors, Industrial Fans, Machine Guarding, Pedestrian Protection and Temporary Industrial Walls
 Interested in meeting Meeting Project Managers, Builders, Construction Sub Contractors, Safety Officers, Operations Managers, Facility Managers, Contract Administrators
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Full Name **Ms Kerri Eckart**

Company Focused Marketing

Job Title CEO

Bio A trained facilitator with a unique blend of executive marketing, business development and senior management expertise in industries as broad as higher education, retail, leisure, media, art, construction, manufacturing and petrochemicals, Kerri's processes are strategic, highly organised and proudly 'outside-the-square' —engaging, inspiring and committing key players to challenge conventions and raise the bar, showcasing a company's point-of-difference in spectacular style.

Through Kerri, you will discover that it's not just about the 'right price' or the 'right team', it's about getting to the core of what differentiates your business and how best to promote this.

With almost 300 sales documents under her belt —and counting —Kerri knows that if she does herself out of a job, she has achieved her goal of educating clients to produce accomplished sales and marketing documents. Bringing her Midas touch to established names including John Holland, Hutchinson Builders, Abigroup, Lend Lease and QR National, Kerri has created wins in the billions —and relationships which have resulted in ongoing partnerships.

Kerri has helped win more than \$15 billion worth of tenders for some of Australia's biggest projects, including: the \$800 million South Road Superway in Adelaide; the \$1.3 billion Regional Rail Link in Melbourne; the \$600 million Perth City Link project; and the provision of legal services to the New South Wales Police Force.

Most recently, Kerri held the title of Bid Manager at EOI phase and Production Manager/ Interactive Coordinator at RFP phase on the Canberra light rail PPP proposal for the ACTivate consortium.

Services Tender, Workshop, Strategy, Design, Content, Digital

Interested in meeting Bid Managers, CEOs, Marketing Managers

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Full Name **Miss. Melanie Milos**

Company Focused Marketing

Job Title Project Manager

Bio Melanie has more than 10 years' experience working in tenders, project management and business improvement within both the private and public sectors.

She has enjoyed success in a range of small and largescale enterprises, sharpening her skills in Brisbane, Melbourne and London.

Melanie has worked on projects ranging from low thousands to multi-billions, and has been involved in all stages of the Expression of Interest (EOI) and Request for Proposal (RFP) lifespan.

With a keen eye for detail and a passion for process, Melanie has the ability to carefully map out projects to ensure they run smoothly, efficiently and within a nominated budget.

She provides clear communication between our agency and clients and has a wealth of knowledge when it comes to business modelling and operational procedure.

She provides clear communication between our agency and clients and has a wealth of knowledge when it comes to business modelling and operational procedure.

Services Tender, Workshop, Strategy, Design, Content, Digital

Interested in meeting Bid Managers, Project Managers

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Full Name **Mr Chris Ambury**

Company Primary Services Australia

Job Title Business Manager

Bio

Services

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Company Brisbane Screening
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Full Name **Mr Tom Ranclaud**
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LinkedIn



Full Name **Mr Blake Barrett**
 Company Turner & Townsend
 Job Title Project Design Manager
 Bio I am leader with management experience across a wide range of sectors, and have demonstrated results in successfully developing business and delivering complex programs, directing and managing small and large teams of people with transport infrastructure, civil, rail, road, and Defence.
 Services General Manager, Board Director, strategy execution, project management, contract management, operational management, bid management, innovation leadership, stakeholder relations, team building, professional engineering executive.
 Interested in meeting Building/Civil contractors and design consultants (architects and engineers) working in rail, Defence, property and infrastructure.
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Full Name **Mr Mark Pilkington**

Company Omni Recruit

Job Title Senior Consultant

Bio My professional career has spanned more than 14 years as a Business Development Professional and Senior Recruitment Consultant, primarily within the mining, engineering and ICT sectors.

Senior Consultant at Omni Recruit.

Omni Recruit is a diversified recruitment organisation specialising in customised permanent and temporary staffing solutions. Our recruitment methodologies have been designed to provide maximum flexibility with everything from a complete recruitment offering to support your own internal processes.

Services

Interested in meeting

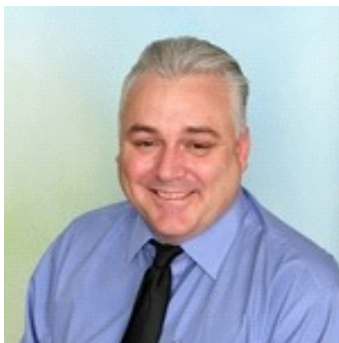
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Full Name **Mr John Horton**

Company JB Hifi

Job Title Commercial Sales Rep

Bio I'm a sales professional with a proven background in account management and commercial sales.

Services

Interested in meeting

Phone

E-mail

LinkedIn <https://www.linkedin.com/in/john-horton-00a4bb39/>

Full Name **Mr. Mario Hernandez**
 Company JB Hi-Fi
 Job Title Sales Manager
 Bio As a focused individual I pride myself in staying motivated to achieve and exceed targets. I am a creative thinker who thrives in a challenging and deadline driven environment.

Services
 Interested in meeting
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Full Name **Mr Tony Norton**
 Company Valor Business Solutions
 Job Title Managing Director
 Bio Valor Business Solutions enriches your business with strategic and financial advice to keep it moving in the right direction.

At Valor, we believe that successful business owners need access to constant and meaningful information and advice. We want to help your business succeed by providing you with those valuable insights and helping you on the journey to learn, improve and succeed.

Through the use of Benchmark reporting, KPIs, cash flow forecasting and many other tools, we at Valor offer an impartial commercial perspective on your business. We also offer Advisory Board and Virtual CFO Services – two concepts that give businesses, big and small, access to high-level strategic advice and complementary skills they may have not been able to afford previously.

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