



Working with Children

The CIDN Magazine

"Where the construction industry meets."

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www.cidn.com.au

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Staff vaccination becomes an employment and health and safety concern.

Working with Children

My name is Florian Heise, and I am an Architect, Father, and a full-time director at Heise Architecture, a practice I founded and run with my wife, Rachel Heise, who is also an Architect and mother. We have been engaged to work on a variety of projects but recently have been working in the commercial and retail sections, with often demanding and tight timeframes. We also have a three and a half-year-old toddler, Minna Heise, who has been coming to work since her early days alive. Our son, Fredrick Heise, who recently turned one and has been coming to the office the day after he was born. I would like to share our story and explain why are we taking this approach to raising our family and how this is allowing us to balance family and life while answering the question of how we make it all work?

During my university studies, I discovered a fantastic book titled "A Pattern Language" by Christopher Alexander. For those not familiar it is a systematic collection of knowledge, organized in patterns, that one would use for designing the master plan for a city or town down to the detail of where to position a post or column on a small veranda deck. One of the more memorable patterns in the book involved education and exposing children to the workplace.

As a child growing up in Victoria, both of my parents ran their businesses, and my mother had a mobile hair care business and my father had a building design and construction business. With a large office attached to our home, I played in the office. I have memories of Ammonia filling the house from my father's old plan printer. So when Rachel and I were discussing how we could balance the challenges of family and work, the thought of having children in the workplace did not seem strange or alien.

I received a phone call one Thursday around lunchtime from Rachel; I was told to finish up my work for the week as I would not be coming into the office tomorrow as Rachel was in labour. Rebutting my suggest that she should come into the office and work so she could brag about working through labour, Rachel is a very patient woman, I excitedly informed our staff that they would be on their own on Friday and proceeded to clear my desk. The next day, Minna Diane Heise was born at 1 in the afternoon after a text book birth weighing 4kg, with an exhausted mother. Before Minna had arrived, we had decided that Rachel would be joining us back in the office as soon as she was comfortable and that Minna would be along for the adventure. I am embarrassed to admit that we probably spent more time preparing the office for the arrival of our little one than we did at our home

Rachel started working back in the office once Minna had received her vaccinations and we were comfortable that she would not be at risk of catching anything from our staff. For our second child, we have implemented a requirement that all staff have to receive a whooping cough vaccine.

Minna would join us in the office every day, with Rachel breastfeeding, napping, playing and taking care of her, while also fulfilling her work commitments. During this period we experimented with scaling back Rachel's responsibilities to a managing and team support role without directly managing any projects. Naturally, deadlines the responsibilities of running a practice would catch-up to us, and we would have to work late or through the night, with Minna sleeping comfortably in the server room.

Having a baby in the office can be a delightful distraction and is a good excuse to step away from the computer, although we have found that Minna has had to learn to keep herself entertained and occupied when we are busy. (Note: The above video is a joke. While I am a typical dad, I would naturally tape down the chair before I would use it as a baby gate.)

Eventually, we hired a personal assistant and baby wrangler to take care of Minna during the day and also to help with general office duties. The additional support a personal assistant provided, allowed Rachel to start managing projects without being constantly distracted by Minna. After a year as Minna grew into a toddler, we found that she could essentially be left to her adventures as long as the office was safe and everyone made sure to take notice when she was too quite.

Naturally, our staff had to adapt to sharing an office with a child, and we had to relax our one earbud rule for headphones when Minna was crying. Having a separate server room with the noise of the fans was a necessity, especially during nap time. Our staff have had mixed reactions to having a child in the office, most didn't seem to be overly distracted and learned to work with a baby on their lap or standing on their desks. If Minna were overly distracting during a meeting or phone call, we would take her for a short walk out of the office, which would calm her down and allow work to continue. Once Minna started to walk, we learned that disabling the power button on all of our computers was a requirement.

We are now nearly four years into our experiment of bringing our child to work and have moved office, won fantastic new projects and have trained a new generation of Heise Alumni during that time. We have not noticed any issue with clients or any discrimination regarding projects or opportunities. Project commitment and meeting deadlines are more important than briefly interrupting a phone call to tell off a child, or having a three-year-old pretend to take minutes in a meeting.

One issue is that we have had to buy everything twice, two change tables, two beds, two everything, to set up the office as a home away from home. Minna has often been put to bed at the office when we have had to work back to meet a deadline or prepare for a presentation. We have also had to make sure that our staff share a similar approach to discipline and are confident to tell off a toddler when required. Our staff also have to get used to discussions regarding changing nappies, breastfeeding, and accidents as they happen. Watching a young 22-year-old run screaming out of the server room when the nappy bucket is opened never gets old. Also, a bonus is threatening to assign the job of emptying the nappy bucket to the slowest performer every week.

As a father watching my daughter and son grow up in our office has been priceless, I have not had to miss out on anything and while most of our children's firsts have been in the workplace, I was there for every one of their milestones. Rachel's career has not had to take a break, and she has managed a contract for a national retail brand while raising our daughter in the office. Minna seems happy and responsibly normal, her drawing and pen handling skills are well developed, and she is developing a gregarious personality with the coming and going of people into the office. We make sure Minna plays with other children, the neighbour's girls and at the playground as often as possible.

With companies tricking women into sacrificing their most fertile years with egg freezing and the current culture of separating family and work I believe we need to design and create new ways to achieve work and family balance and equality in the workplace.

- Florian Heise RAIA



Full Name **Lauren Adams**

Company Enfold Projects

Job Title Design & Client Account Manager

Bio Lauren is a design professional with over 10 years of industry experience. As first point of contact, Lauren works closely with her clients, to understand the development potential of each project. Collaborating with the delivery team throughout the life of the project, Lauren also returns to conduct completion reviews, ensuring client expectations are met.

Lauren works alongside the Enfold Designers, developing ideas and providing intelligent furniture and workspace solutions, to stimulate efficiency and maximise productivity, creating innovative workplace environments. Lauren has built up an extensive industry network, working in conjunction with a variety of architects, interior designers, project managers, sub-contractors & suppliers, enabling her to draw on a variety of design avenues. A strategic and analytic thinker with excellent communication skills, Lauren brings a creative, culturally relevant, results focused approach to design.

Australian by origin and having lived in Europe and the Caribbean, Lauren is passionate about applying her professional expertise and knowledge of travel to assist with business success. Based in our Brisbane office, Lauren enjoys the flexibility of her role and the interstate travel that goes with it, getting to know a diverse and talented group of people who make up the Enfold team and client base.

Services

Interested
in meeting

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Full Name **Ms. Amanda Bird**

Company Scottish Pacific

Job Title Working Capital Specialist

Bio I am passionate about helping my clients achieve their business ambition through financial solutions that support business growth. Many business owners, regardless of the size of the business, lay awake at night worrying about how they are going to fund their day to day business expenses. With over 25 years' experience working with SMEs, the Corporate Community and their financial advisers, I have assisted hundreds of businesses realise their growth potential.

With a strong focus on finding the right cashflow solution for businesses especially in the Construction, Labour Hire, Transport, Manufacturing, Wholesale and Mining Services sectors.

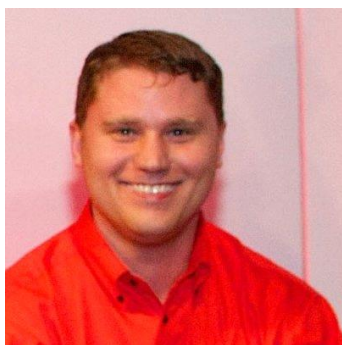
Services Scottish Pacific help business owners with their working capital requirements.

Interested in meeting Business owners who are looking to improve their cashflow or require funding to help their business grow without the need to provide real estate security.

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Full Name **Mr. Aaron Cartridge**

Company Hilti

Job Title Account Manager

Bio Experienced Account Manager with extensive knowledge of the construction industry.

I have developed Key Accounts at Director level, maximised business on Major Projects worth in excess of £600 million and gained prestigious awards through outstanding results.

Currently located in South East Queensland and focusing my efforts on the Steel & Metal industry.

Services

Interested in meeting

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Full Name	Cheryl Daley
Company	Leadership Headquarters
Job Title	Director
Bio	<p>"My aim is to inspire those around me to be change makers. I want people to be fearless, bold, willing to go for what they want, all the while having fun" Cheryl A Daley</p> <p>Cheryl is a creative thinker who pioneers people focused programs and initiatives that enhance revenue, growth, and organisational profitability while creating worker friendly, safe, and productive work environments.</p> <p>Engaging, innovative and inclusive, Cheryl's experience as a senior change/learning facilitator affords her broad-based scope, providing excellence in leadership.</p> <p>Her considerable expertise creating programs, developing leading-edge content and implementing robust strategic change initiatives ensures an above-average take-up and ROI.</p> <p>Cheryl is an Authorised FISH! Philosophy Facilitator, Author, and Creator of several workplace engagement programs including Safer Choices: Love Them & Lead Them and Women Who Influence Retreat. Cheryl brings a strong sense of collaboration, clarity, communication and connectivity to all that she does.</p>
Services	Developing & Executing Strategic Leadership, Transformation, HR, Safety, Training & Engagement Goals
Interested in meeting	
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Full Name	Mr Murray Daniel
Company	Vincent's
Job Title	Supervisor
Bio	
Services	
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Full Name **Damien Davis**
Company Vincents
Job Title
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Interested
in meeting
Phone
E-mail
LinkedIn



Full Name **Mr Leonardo Di Pinto**
Company McGrath
Job Title Real Estate Agent
Bio An energetic and driven licensed sales agent, Leonardo Di Pinto enjoys helping people realise their property dreams. He considers his willingness to assist clients achieve rewarding results one of his finest attributes. Understanding today's lifestyle demands, he's committed to making himself available to his clientele on a 24/7 basis, to provide unparalleled customer service. Previously involved in multi-million dollar developments, Leonardo now turns his attention to furthering his experience under the mentorship of Sharon Wilson. Prior to emigrating from Italy to Brisbane in 2013, Leonardo was a transport logistics director. Always ready with a smile, Leonardo places his clients at ease. For honest appraisals, and trustworthy advice regarding your investments, Leonardo is the person to call.
Services Real Estate sales, and appraisals
Interested in meeting Meeting referral sources for Real Estate service. Builders, owners and facility manager who would be interested in Selling or appraisals.
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Full Name **Mr. Chris Easton**

Company Cornerstone Building Certification Pty Ltd

Job Title Director and Principal Certifier

Bio With 10 years experience in the private certification industry I've had the great opportunity to work with a broad spectrum of residential development and clients.

Development types include:

- Large scale Architectural homes
- Renovations and extensions to existing dwellings
- Attached Class 1 dwellings such as town house development,
- Material Change of Use development involving the retention of the existing dwelling and the addition of attached dwellings to the site
- Minor additions such as decks, carports and patios ect
- Pools and pool fencing compliance
- Class 10 structures such as sheds and retaining walls
- Volume housing approvals

My experience is not limited to suburban sites as I have had the pleasure of dealing with local authorities across the state of Queensland with exposure to all manner of inner city sites as well as rural sites with numerous overlay and planning constraint requirements.

Services

Interested
in meeting

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Full Name **Mr. Lee Gio**

Company Professional Caliber Security

Job Title Client Relations Manager

Bio

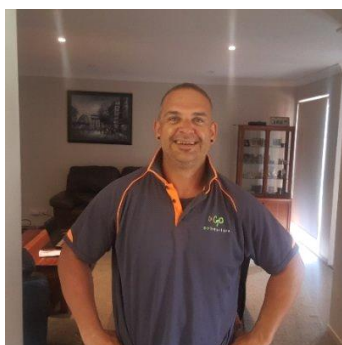
Services

Interested
in meeting

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Full Name **Mr. Peter Govan**

Company Go Interiors Pty Ltd

Job Title Director

Bio Go Interiors, Internal Plastering Professionals pride themselves on having the best quality equipment and our experienced, excellent and friendly staff to provide an exceptional service.

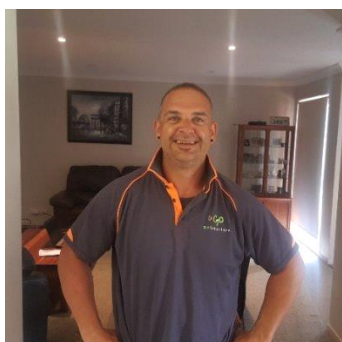
Services

Interested
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Full Name **Mr. Peter Govan**

Company Go Interiors Pty Ltd

Job Title Director

Bio Go Interiors, Internal Plastering Professionals pride themselves on having the best quality equipment and our experienced, excellent and friendly staff to provide an exceptional service.

Services

Interested
in meeting

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Full Name **Mrs. Rachel Heise**

Company Heise Architecture

Job Title Architect and Director

Bio Rachel Heise is an Architect and Director of Heise Architecture, in partnership with husband Florian. Over her career spanning more than eleven years, she has gained experience in designing, documenting and project management for both building and fitouts of various scales and complexities. Rachel's passion for legislation and profound knowledge of building codes are invaluable to the firm, mitigating delays and errors.

A born problem solver, Rachel enjoys resolving the 'nitty gritty' design issues and producing a beautiful result on the other side, something of which to feel truly proud. Her skills are extremely practical and useful for clients; they appreciate that they can count on Rachel to avoid compromising and to come up with solutions that she will then communicate to the design team and relevant trades.

Rachel believes in taking the time to discuss with clients all aspects of their needs and desires, from workflows to aesthetics and practicalities to whimsies. At all times, she steers the Heise Architecture team to provide full service and full value to clients.

Services Architecture, Project Management, Interior Design, Point Cloud Scanning

Interested in meeting Business and building owners who are looking for Architectural services and volunteer board opportunities.

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Full Name	Mr. Florian Heise RAlA
Company	Heise Architecture
Job Title	Architect and Director
Bio	<p>Florian Heise is an entrepreneur and the founder of the Heise Group, comprised of; Heise Architecture, Point Clouds Australia, Heise Games and The Construction Industry Drinks and Networking group. As an architect, Florian brings an appreciation of conceptual design and a 'big picture' approach to all of his businesses and has an appreciation of the benefits provide by embracing the forefront of Technology. Florian's entrepreneurial spirit was recognised when he won the National Student Prize for the Advancement of Architecture at the penultimate of his university studies and continues to be evident in his multitude of endeavours.</p>
Services	Networking, Architecture, Point Cloud Scanning and Project Management
Interested in meeting	Meeting referral sources for Architectural service, Point Cloud Services and anyone interested in networking. Builders, owners and facility manager who would be interested in Point Clouds.
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Full Name **Mr. Nick Ioannou**

Company Professional Caliber Security

Job Title Managing Director

Bio I founded Professional Caliber Security in 2012 upon identifying a gap in the market for a full service security provider that focused on delivering professional and quality services.

Professional Caliber Security, which started humbly with one client and four staff, is now an established and leading Queensland security services firm with over 150 staff that specialises in providing a wide range of premium security services and systems to over 70 clientele.

The seven years experience I have gained in the security industry coupled with my legal and business background, has allowed me to build a successful and leading full service security provider from the ground up. The rapid growth and steady development of Professional Caliber Security has not only been driven by my commercial acumen, interpersonal skills and determination, but also by bringing together a group of likeminded individuals. This has resulted in our company having a strong, innovative and dynamic management team with a high performance culture.

Before Professional Caliber Security, I worked part-time in the security industry as a crowd controller and close personal protection officer whilst completing a double bachelor degree in Business and Law at Queensland University of Technology. During this time I also served as a proud member of the Australian Army Reserve.

Post university I worked as a Law Graduate, whilst completing my postgraduate with Distinction, and was formally admitted as a Solicitor of the Supreme Court of Queensland in 2012 and the High Court of Australia in 2013.

During my time as a Solicitor I covered diverse areas of law, specialising in Property Law, Litigation and Dispute Resolution, gaining invaluable knowledge from working at one of Australia's top tier law firms, Gadens. I was also fortunate enough to be selected and engaged on Secondment to Origin Energy, where I dealt with various environmental and land access issues surrounding CSG.

Services

Interested
in meeting

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Full Name **Mr Mali Karunaratne**

Company Cooper Grace Ward Lawyers

Job Title Lawyer

Bio 3-4 year litigation lawyer with broad experience in commercial & corporate litigation.

Sound knowledge of civil procedure and principles related to property, commercial and corporate law, including insolvency, company, finance, regulatory and taxation law.

Detail oriented with strong problem solving, advocacy and negotiation skills from over 3 years of experience running complex litigation in state and federal courts and completing BTT advocacy training at BPP Law School in the UK.

Business and commercial acumen from experience in the Tax & Legal division of Ernst & Young and the in-house legal team at Raigam Group, a leading Asian business conglomerate.

Services Lawyer - Litigation & Dispute Resolution

Interested in meeting

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Full Name **Mr. Sabah Kashmoola**

Company Hilti

Job Title Account Manager

Bio I recently joined Hilti as an account manager where I work hard to build and develop relationship with our customers to create loyal business partners.

- Ability to work without supervision.
- Enthusiastic & Keen eye for detail
- Enjoys a challenge

Services

Interested in meeting Career objectives include:

- Keen to learn and further develop skills
- To become a valuable asset to my employer
- Carry out all works with safety as the forefront

Phone 131 292

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Full Name **Mr. Josh Killalea**

Company Complete 3D Concepts

Job Title Director

Bio Starting out from High School as an Apprentice Sheetmetal worker I completed my apprenticeship in 2002 and, after a little over 12 months, moved on to the new challenge of running Laser Cutters. At the time, that required a move to Brisbane/Gold Coast, which lasted a little over 12 months. When I was offered the opportunity to take on a leading hand position by my previous employers I took it with both hands. Unfortunately the draw of the big city was too strong and I chose to move back to Brisbane to pursue a career in CAD/CAM Programming. I quickly realised my real passion lay in the CAD side of the CAD/CAM Process and soon moved on to being a full time drafter. When I was offered the chance to follow my true dream of working for myself, as a drafter on a mine site, I couldn't pass it up.

For the last few years I have been working on a mine site in the Northern Territory as a permanent contractor in a FIFO role. In this time I have implemented CAD configurations and procedures to take full advantage of the software suite on site. As a result the drafting time has been lowered by approximately 75%. However with the site now moving from the Upgrade to the Production phase of their process the work is slowing down. So I have made the decision to get on the front foot and the leading edge of upcoming technology and take to opportunity to grow my company by purchasing a Leica High Definition Terrestrial Laser Scanner for reality capture and working with point clouds. Some small examples of my work can be seen on my website at www.c3dc.net.au

If you would like to see some more examples or find out more about the services my company can offer, please feel free to get in touch. I would love to hear from you.

Services

Interested
in meeting

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Full Name **Mr. Steven Kourevelis**
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 Job Title QLD Construction Manager
 Bio
 Services
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Full Name **Ms. Julie Lamers**
 Company Kearley Lewis
 Job Title General Manager
 Bio Julie Lamers is the General Manager of Kearley Lewis, who specialise in providing debt collection and legal services to businesses. They also offer a range of commercial services including credit checks, payment defaults, company & business searches, title searches and credit applications.
 Services Debt collection & legal services
 Interested in meeting Businesses who would like support with their collections, whether it's ongoing assistance that's required or a one off situation with a particular debt.
 Phone 0406 744842
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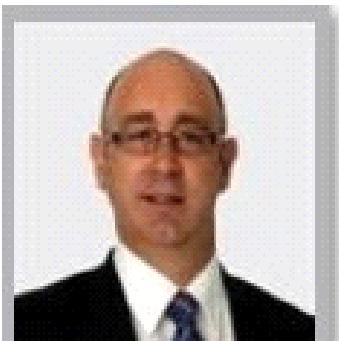
Full Name **Mr. Adam Leone**
 Company CGE Electrical & Communications
 Job Title Managing Director
 Bio CGE Electrical & Communications is an Electrical & Communications company based in Brisbane. CGE Electrical and Communications provides all electrical installations, construction and maintenance to the domestic, multiple domestic, commercial and industrial business community in South East Queensland.
 Services All electrical and communications services.
 Interested in meeting
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Full Name **Mr. Daniel Lidgard**
Company Autoline & Signs Pty Ltd
Job Title Director
Bio Daniel Lidgard the managing director of Autoline & Signs is a Wayfinding Consultant and signage manufacturing professional.
 With over 15 years' experience within the industry he brings an holistic approach when designing and manufacturing a signage package.
 His creativity and attention to detail and ability to make consistent programs have set him aside as one of the go to subcontractors within the construction industry.
Services Wayfinding / Sign maker
Interested in meeting Architects, Commercial Builders, Consultants, Multinational orogonisations,
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Full Name **Mrs. Lisa Myers**
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Full Name **Mr. Frank Nardone**
Company Scoglio Law
Job Title Special Counsel
Bio Assisting construction industry players to avoid, manage and resolve disputes.
Services
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Full Name **Ms. Flora Nguyen**
 Company Hilti
 Job Title Area Sales Manager
 Bio With a background in HR consulting, I have extensive experience working on employee engagement, leadership capability, and building values-centric company culture. I relocated from Sydney to Brisbane in November 2015 for an opportunity in a customer-facing role, leading my own sales team and being responsible for a P&L of over \$6m. If you share my passion for building long-term business relationships within the construction industry or sharing ideas on employee engagement and talent management, I welcome you to connect with me or contact me on flora.nguyen@hilti.com
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Full Name **Mr Darren O'Meara**
 Company Mainland Civil Pty. Ltd.
 Job Title Senior Estimator (QLD)
 Bio Darren O'Meara is the Senior Estimator for Mainland Civil QLD. Competent in all aspects of civil contracting, Mainland Civil's pedigree has been earned in performing the groundworks on South-East Queensland's most iconic building projects. Backed up a company philosophy of accurate cost control, Darren ensures projects are tendered both competitively and responsibly through holistic analysis of shoring and foundation design in conjunction with earthworks productivity.
 Services Civil & Environmental Engineering Contractors
 Interested in meeting Like-minded industry professionals and suppliers of specialist services and materials.
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Full Name **Mr. Ben Percey**

Company INTREC Management Pty Ltd

Job Title National Client Manager

Bio People in the property industry reach out to me as a trusted industry adviser. I have a genuine interest in the needs of my clients' and my industry partners. I actively work with them to understand their business and/or personal aspirations and help connect them to the right people. I am sincere in my client focus and have built and inspired long term partnerships by engaging with my clients in a new innovative ways. Ensuring I create the right connection, no matter what the outcome.

As National Client Relationship Manager for Intrec, I ensure that our clients receive the outstanding service that Intrec is renowned for. With more than 14 years of experience across many sectors of the construction industry I utilise my knowledge to collaborate with our team to put our best foot forward for all tenders and opportunities. I aim to be the "go to" person for all our clients through my extensive knowledge and connections in the current market throughout Australia.

I am a familiar face across property networking events and dedicate a lot of my time with careful planning, organising and drawing on these events to create the right opportunities for both Intrec and my clients. I am a mentor to junior industry professionals and devote my personal time to help build their success.

I am an active member of:

Services

Interested
in meeting

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Full Name **Mr Mark Pilkington**

Company Omni Recruit

Job Title Senior Consultant

Bio My professional career has spanned more than 14 years as a Business Development Professional and Senior Recruitment Consultant, primarily within the mining, engineering and ICT sectors.

Senior Consultant at Omni Recruit.

Omni Recruit is a diversified recruitment organisation specialising in customised permanent and temporary staffing solutions. Our recruitment methodologies have been designed to provide maximum flexibility with everything from a complete recruitment offering to support your own internal processes.

Services

Interested
in meeting

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<https://www.linkedin.com/in/markp1/>

Full Name **Mr. Ben Pringle**

Company Capicon

Job Title Contract Administrator

Bio Ben is a creative, goal orientated individual who is looking for the opportunity to further his Architectural career in an engaging and challenging industry. A motivated quick learner who strives to achieve the best result possible in any task given. He gives an artistic concept of design in a contemporary sense and loves the process of conversion to documentation.

Recently completing his Bachelor of Environmental Design (Architecture) at Griffith University on the Gold Coast, he also hold a Building Design Diploma from TAFE QLD. Searching for full time or casual work to support his professional development, he values 'real world' experience with an educational background.

Services

Interested in meeting

Phone

E-mail

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Full Name **Luke Robertson**

Company INTREC Management

Job Title Client Relationship Manager

Bio INTREC is a privately owned Australian company, specialising in commercial fitout, building refurbishment and construction management. We deliver projects up to \$25 million with the resources and expertise to deliver successful outcomes to our varied and valued client base. Founded in 1996, INTREC has established a reputation for outstanding service, quality and reliability.

Our key focus is developing a thorough understanding of the needs of our clients, delivering value and excellence in every aspect of our service. INTREC currently deliver \$80million in building projects annually through our Sydney, Brisbane, Melbourne and Canberra offices.

Services

Interested in meeting

Phone

E-mail

LinkedIn <https://www.linkedin.com/in/followluke/>



Full Name **Ms. Kathryn Skopal**

Company Keeping Life Simple

Job Title Owner

Bio Keeping Life Simple allows small businesses to automate processes. Leading them to have more time and increased sales. Business automation is growing, we specialise in utilising marketing and business technologies to provide your business with the change it needs.

Services

Interested
in meeting

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Full Name **Andrew Steele**

Company

Job Title

Bio

Services

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Full Name **Paulette Steele**

Company Real Positions

Job Title Recruitment & Job Expert

Bio With decades of actual 'hands on' experience across a diverse range of industries –

- Fashion Retail Buying & Garment Manufacturing
- Elastics Manufacturing & Sales to Construction & Promotional companies worldwide
- Real Estate Investment & Residential Sales & Property Management

I entered the Recruitment industry to use my experience to find companies the right staff and to place people in new jobs. For 12 years, I've been matching the right people with the right jobs and ensuring both candidates and clients are satisfied with my services.

Having travelled extensively internationally through Asia, Europe & USA for work, I learned to communicate and liaise successfully with people from different cultures.

As a result, Real Positions is a 'hands on' global recruitment agency, with an in-depth knowledge in most areas of business and recruits skilled people up to senior levels. We understand your needs first, then develop a solution and ensure all parties are fully engaged throughout the process. As experienced recruitment people, we have the expertise, tools, resourcefulness and ability to find the ideal candidate or job opportunity.

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Phone

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Full Name **Christian Sticklen**

Company Resourceful Recruitment & Resourceful RPO

Job Title Director

Bio Christian is a Director of Resourceful Recruitment and Resourceful RPO, two of Brisbane's premier recruitment services companies.

As an industry professional Christian takes pride in his proven ability to establish and maintain a sound and extensive network across the Heavy Industry Construction and Oil & Gas sectors, through aligning clients and candidates requirements while sustaining a high level of integrity and honesty.

Passionate about business development and account management, Christian has been able to apply, first hand, the theoretical knowledge acquired through his MBA studies to both the establishment of his business and assisting others to progress their business interests.

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Full Name **Mr Robert Talbot**

Company Vincents

Job Title Manager

Bio Robert Talbot is a Manager in the Insolvency and Reconstruction Division of Vincents. Vincents is a multi-disciplinary accounting firm of highly specialised experts providing services in Forensic Services, Forensic IT services, Financial Advisory, Corporate Advisory, Business Advisory, Audit and Assurance and Insolvency and Reconstruction. We service the eastern seaboard of Australia from our offices in Brisbane, Gold Coast, Sydney, Canberra, Melbourne and Adelaide. Our array of service offerings enables us to assist clients with gaining valuable insight and take control of their business decisions to achieve the best possible result. Our specialists have a vast amount of specialised knowledge and experience across a number of industries including the building and construction industry. Vincents have been a finalist in the Client Choice awards which attribute to our commitment to helping our clients achieve better results whether it be increased bottom line or making the best business decisions in difficult situations.

Services Insolvency & Reconstruction, Forensic Services, Forensic IT, Tax, Business Advisory, Audit & Assurance and Superannuation.

Interested in meeting Lawyers, Company Directors, Business Owners, Credit Managers, Accountants, Management

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Full Name **Trish Talty**

Company David Clout & Associates

Job Title Senior Director

Bio One of the many fruits of David's extended tenure is having been able to have worked with some of his team for far longer than those individuals may care to admit. Whilst Trish will deny, deny, deny – David and Trish have been tackling the tribulations of insolvency together since the chat around the water cooler was whether Howard would beat Keating.

It surprises some of our clients to learn that the banks are not their enemies. Certainly on the odd occasion they're the friend you wish you never had, but generally to broker successful outcomes for most of our clients the support and partnership of lenders is critical. It was with this realisation that Trish set about systematically infiltrating the banking sector. During her covert operations at both ANZ and BankWest for over a decade and a half, Trish gained matchless experience in both assessing the risk profiles of retail and corporate clients, and then implementing recovery and turnaround strategies for when risks became realities. As a result, she understands what processes the banks take when faced with distressed borrowers, and uses that appreciation to devise solutions more palatable to lenders.

Trish's personality sits somewhere between the late Joan Rivers and Germany's Angela Merkel. Whilst she is unapologetically honest and grounded, Trish has a heightened macro-awareness of her clients' position and what steps they need to take to transition beyond short term hurdles. When advising clients as to their financial position, Trish favours the truth delivered succinctly over calming fiction delivered softly. You will always know where you sit and where you can go with zero uncertainty.

Unlike David, Trish has a small amount of time to undertake her hobbies. We just have no idea what those hobbies actually are.

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Full Name **Mrs. Ella Taylor**

Company Resourceful Recruitment

Job Title Recruiter

Bio Ella is a Recruitment Consultant with Resourceful Recruitment, specialising in the Property and Construction market throughout Queensland and New South Wales. Ella is driven by finding people long term jobs that connect their skill-sets with their future aspirations in their field of expertise, along with matching the right cultural fit with her Clients.

Ella recruits for the following roles in Property and Construction:

- General Managers
- Construction Managers
- Senior/Project Managers
- Senior/Design Managers
- Senior/Development Managers
- Site Managers/Supervisors/Foreman
- Senior/Estimators
- Senior/Contract Administrators
- Architects

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Phone

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LinkedIn <https://www.linkedin.com/in/ella-taylor-777205bb/>

Full Name **Mr Jeff Thompson**

Company

Job Title

Bio

Services

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in meeting

Phone

E-mail

LinkedIn



Full Name **Mrs. Lisa Valentine**

Company Cooper Grace Ward

Job Title Senior Associate

Bio

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Full Name **Mr. Guosheng Wang**

Company AZL Construction Suppliers QLD Pty Ltd

Job Title Manager

Bio
Guosheng thinks four is a lucky number, contrary to the stereotype of Chinese culture, He has worked in four industries: Hardware, medical device, apparel and building materials. He has taken four managerial and executives roles: supervisor, manager, director and managing director. He has experienced four cultures, Chinese, American, French and Australian. His expertise covers four fields, Human resources & Administration, Sales and Marketing, Strategy and Implementation, Team building and Leadership.

Self-driven personality underlines the differences he has made in life and career. "I can, and I can do better" is what he believes and preaches. From a trivial matter like washing dishes at home to big picture matters such as long term business planning at work, he always puts more thoughts in and reaps more fruit out.

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Full Name **Mr. Ben Warren**

Company Ellem Warren

Job Title Director

Bio Specialties: Finding practical legal solutions for people in business, particularly in the areas of Commercial Litigation, Employment and Industrial, Negotiation and Dispute Resolution, Insolvency, Intellectual Property, Trade Practices and Insurance. My particular focus is on the construction and resources industries as well as manufacturing and transport.

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